

# Point of Difference...



At X Span we are passionate about what we do! When it comes to the crunch there are 5 big differences between X Span and our competition.

**X 100% New Zealand!** We are independent and Kiwi born and bred. As a family-owned New Zealand business we specialise in providing steel portal kitset buildings for sale to the New Zealand market – direct from the factory to your site. We also strive to source only the best New Zealand steel in the manufacture and supply of our kitset buildings. This unique point of difference enables us to offer premium quality steel kitset buildings for sale nationwide, delivered direct from the factory to you at the best possible price.

**X Custom Design Online!** We've gone and developed Shed Creator, our very own state of the art online software system that offers vast design options and creative engineering flexibility. This software allows you, the customer the ability to easily design and download a detailed quote for your dream shed or other building type – it's available online to use in your own time and in the comforts of your own space. How great is that!

**X BRANZ Appraised!** In our pursuit to provide you the best product, we've gone and developed New Zealand's No1 steel portal bracket system, K5S®, at the heart of our building design. K5S® is New Zealand's first and only BRANZ Tested and Appraised shed bracket system, providing you New Zealand's best in strength and integrity you can trust. Not only are you getting a stronger building, the K5S® steel portal bracket system will also allow you to build a bigger building without the need for obstructive knee or apex braces.

**X Good People Doing Good Business!** We only use trustworthy New Zealand based suppliers-that are reputable, reliable and long-established in our industry. Along with top quality tools and products, building good solid relationships with our team and our customers is very important to us. As a customer you get all the benefits of quality products, service and support from an experienced and dedicated team at Head Office level, to ensure you get the best solution for your building project.

**X Engineering and Design Support!** At Head Office level we offer full design and engineering support for all buildings. Beyond the steel kitset package of engineering and design if you require other more complex design work done, we can help with that too.